Anemia is commonly identified during routine physical exams and laboratory testing. However, treating anemia can present a challenge for the primary care provider if the immediate cause is not apparent. Iron deficiency is a leading cause of anemia, but simply prescribing an iron supplement without determining the type or the cause of the anemia is not appropriate. Anemia that is misdiagnosed or goes untreated can be associated with a worse prognosis, as well as increased health care costs.

Primary care providers often manage patients with common types of anemia and refer patients with severe or complex anemia to specialists for further testing and treatment. The most commonly used and cost-effective diagnostic tool for anemia is the complete blood count (CBC). The CBC provides details that can help the provider determine the type of anemia present, which in turn guides proper diagnostic testing and treatment.

**Epidemiology**

Anemia involves a reduction in the number of circulating red blood cells, the blood hemoglobin content, or the hematocrit, which leads to impaired delivery of oxygen to the body. Anemia affects more than 2 billion people worldwide, with iron deficiency the most common cause. Other leading nutritional causes of anemia include vitamin B₁₂ and folate deficiency. Approximately 3 to 4
million Americans have anemia in some form, and it affects about 6.6% of men and 12.4% of women. The prevalence of anemia increases with age. Approximately 11% of men and 10% of women ages 65 or older have anemia, and in men ages 85 or older, prevalence of 20% to 44% has been reported. Anemia is present in about 3.5% of patients with chronic disease, but only 15% of them receive treatment.

**PATHOPHYSIOLOGY**

Blood is composed of water-based plasma (54%), white blood cells and platelets (1%), and red blood cells (45%). Hemoglobin, the primary protein of the red blood cell, binds oxygen from the lungs and transports it to the rest of the body. Oxygen is then exchanged for carbon dioxide, which is carried back to the lungs to be exhaled.

Hemoglobin is made up of four globin chains, each containing an iron ion held in a porphyrin ring known as a heme group. When the body detects low tissue oxygen, the endothelial cells in the kidneys secrete the hormone erythropoietin (EPO), which stimulates the bone marrow to increase red cell production. This feedback loop can be interrupted by renal failure or chronic disease. In addition, bone marrow cannot produce enough red blood cells if there are insufficient levels of iron, amino acids, protein, carbohydrates, lipids, folate, and vitamin B₁₂. Toxins (e.g., lead), some types of cancer (e.g., lymphoma), or even common infections (e.g., pneumonia) can suppress the bone marrow, causing anemia. The more severe the anemia, the more likely oxygen transport will be compromised and organ failure will ensue.

Mutations affecting the genes that encode the globin chains within hemoglobin can cause one of the more than 600 known hemoglobinopathies (genetic defects of hemoglobin structure), such as sickle cell disease and thalassemias. While it is important to identify and treat patients with hemoglobinopathies, most anemias have other causes, such as iron deficiency, chronic disease, bone marrow defects, B₁₂ deficiency, renal failure, medications, alcoholism, pregnancy, nutritional intake problems, gastrointestinal malabsorption, and active or recent history of blood loss.

**CLINICAL PRESENTATION**

There are several signs and symptoms that should lead the primary care provider to suspect anemia (see Table 1). The severity of these symptoms can vary from mild to very serious. Severe anemia can lead to organ failure and death. However, most patients with anemia are asymptomatic, and anemia is typically detected incidentally during laboratory testing.

Once anemia is confirmed, the evaluation focuses on diagnosing its underlying cause. It should include a thorough patient history and review of systems to ascertain whether the patient has symptoms such as increased fatigue, palpitations, gastrointestinal distress, weakness, or dizziness.

If the provider has access to past CBC results, a comparison of the current and previous results will help determine whether the anemia is acute or chronic. Anemia caused

<table>
<thead>
<tr>
<th>TABLE 1</th>
<th>Signs and Symptoms Associated With Anemia</th>
</tr>
</thead>
<tbody>
<tr>
<td>Abnormal uterine bleeding</td>
<td></td>
</tr>
<tr>
<td>Chest discomfort (angina)</td>
<td></td>
</tr>
<tr>
<td>Dyspnea</td>
<td></td>
</tr>
<tr>
<td>Fatigue</td>
<td></td>
</tr>
<tr>
<td>Gastrointestinal distress with or without hematemesis</td>
<td></td>
</tr>
<tr>
<td>Jaundice</td>
<td></td>
</tr>
<tr>
<td>Melena</td>
<td></td>
</tr>
<tr>
<td>Orthostatic blood pressure changes</td>
<td></td>
</tr>
<tr>
<td>Pallor</td>
<td></td>
</tr>
<tr>
<td>Peripheral edema</td>
<td></td>
</tr>
<tr>
<td>Tachycardia (arrhythmias)</td>
<td></td>
</tr>
<tr>
<td>Weakness</td>
<td></td>
</tr>
</tbody>
</table>
by acute conditions, such as a suspicion of blood loss or bone marrow suppression, must be attended to immediately. A patient with chronic anemia should be carefully monitored and may need follow-up for ongoing treatment. While a provider has more time to work up a patient with chronic anemia, the causes may not be as straightforward.

### DIAGNOSIS AND CLASSIFICATION

Anemia in adults is defined as hemoglobin less than 13 g/dL in males and 12 g/dL in females. The hemoglobin is part of the complete blood cell report, which also includes the white blood cell count (WBC), red blood cell count (RBC), hematocrit, platelet count, and indices.

When investigating the underlying cause of anemia, the most useful parts of the CBC are the hemoglobin and the mean corpuscular volume (MCV; see Table 2). The MCV is the average volume of red cells in a specimen. This parameter is used to classify the anemia as microcytic (MCV < 80 fL), normocytic (MCV 80-100 fL), or macrocytic (MCV > 100 fL), which helps to narrow the differential diagnosis and guide any further testing (see Figure).

It is important to note that the normal ranges of the CBC parameters differ based on race, with persons of African ancestry having lower normal hemoglobin levels than persons of Caucasian ancestry. In addition, laboratories may have slightly different normal values for the CBC based on the equipment they utilize. Therefore, providers must follow their laboratory’s parameters, as well as adjust for the patient’s gender, age, and ethnicity.

### MICROCYTIC ANEMIA

**Iron deficiency**

In microcytic anemia, the RBCs are smaller than average (MCV < 80 fL), as well as hypochromic due to lack of hemoglobin. Iron deficiency is the most common cause of microcytic anemia worldwide. Therefore, when a patient has microcytic anemia, a serum ferritin needs to be ordered. Further testing of total iron-binding capacity (TIBC), transferrin saturation, serum iron, and serum receptor levels may be helpful if the ferritin level is between 46-99 ng/mL and anemia due to iron deficiency is not confirmed (see Table 2).

In iron deficiency anemia, serum ferritin and serum iron levels are low due to lack of iron, but serum TIBC is high. The elevated TIBC reflects increased synthesis of transferrin by the liver as it attempts to compensate for the patient’s low serum iron level.

---

**TABLE 2**

<table>
<thead>
<tr>
<th>Laboratory Test</th>
<th>Normal Ranges</th>
</tr>
</thead>
<tbody>
<tr>
<td>White blood cells</td>
<td>5,000-10,000/mm³</td>
</tr>
</tbody>
</table>
| Red blood cells | Male: 4.7-6.1 x 10¹²/L  
Female: 4.2-5.4 x 10¹²/L |
| Hematocrit | Male: 42%-52%  
Female: 37%-47% |
| Hemoglobin | Male: 13-17.4 g/dL  
Female: 12-16 g/dL |
| Mean corpuscular volume | 80-100 fL |
| Reticulocyte count | 0.5%-1.5% |
| Red cell distribution width | 11%-14.5% |
| Iron | Male: 80-180 mcg/dL  
Female: 60-160 mcg/dL |
| Total iron binding capacity | 250-460 mcg/dL |
| Transferrin | Male: 215-365 mg/dL  
Female: 250-380 mg/dL |
| Ferritin | Male: 12-300 ng/mL  
Female: 10-150 ng/mL |
| Folic acid | 5-25 ng/mL |
| Vitamin B₁₂ | 160-950 pg/mL |
| Methylmalonic acid | < 3.6 µmol/mmol creatinine |

Note: Values may differ based on lab equipment utilized for testing, patient age, and ethnicity.

Since iron levels are controlled by absorption rather than excretion, iron is essentially only depleted from the body through blood loss. Therefore, an adult patient who is iron deficient has lost more iron through blood loss than was replaced through nutritional intake and gastrointestinal absorption. In children, increased growth-related iron requirements combined with poor nutritional intake of iron-rich foods is an additional mechanism for iron deficiency.11

Iron deficiency in all men and nonmenstruating women should always be worked up for possible blood loss due to abnormal (eg, gastrointestinal) bleeding or nonphysiologic (eg, poor dietary intake of iron) causes.11,12 Additional clinical findings associated with chronic iron deficiency include glossitis, angular stomatitis, and koilonychias (spoon-shaped nails).12

If the nutritional problem is corrected or the source of bleeding is controlled, treatment with oral or intravenous iron supplements should result in improved serum hemoglobin and reticulocyte counts.13 In the primary care setting, ferrous sulfate 325 mg, which provides 65 mg of elemental iron per tablet, orally three times daily is recom-
mended for adults. This gives the patient the recommended dose of approximately 200 mg of elemental iron. Repeat hemoglobin and iron studies should be conducted again in three to six months. If the patient’s iron deficiency anemia does not improve after oral iron therapy, there may be a source of blood loss the provider missed or a problem with malabsorption of iron, which can be seen in those who have undergone gastric bypass surgery or who have inflammatory bowel disease. Such patients should be referred to a specialist, such as a gastroenterologist, for further evaluation.

Thalassemia
Microcytic anemia with normal or elevated serum iron and normal-to-increased serum ferritin can be seen in patients with a type of thalassemia (see Figure, page 31). Thalassemias are inherited blood disorders that reduce hemoglobin production, leading to microcytosis; they are more common in those of Mediterranean, African, and Southeast Asian descent. Red cells in patients with a form of thalassemia are usually very small (microcytic) and have normal or elevated red cell distribution width (RDW). Moderate and severe forms of thalassemia can cause anemia. However, thalassemia syndromes that can cause severe (transfusion-dependent) anemia are usually diagnosed in childhood. Patients with one of the minor forms of thalassemia typically need minimal to no treatment. A patient with significant anemia suspicious for thalassemia should undergo hemoglobin electrophoresis testing to confirm the diagnosis and to determine the type of thalassemia. Typically, hemoglobin electrophoresis is normal in α thalassemia and is abnormal in β thalassemia, as well as other forms of thalassemia. Referral to a hematologist for interpretation of these results and for further evaluation is appropriate.

Chronic disease
If the patient has microcytic anemia and is not iron deficient or does not have thalassemia, then anemia related to a chronic disease should be considered. In such cases, the provider should order a reticulocyte count, which reveals how the bone marrow is responding to the anemia. Reticulocytes are immature red cells that have just been released from the bone marrow into the bloodstream. The bone marrow increases the release of these cells in response to anemia. Any condition that stimulates reticulocyte production or prevents the bone marrow from producing reticulocytes will result in abnormal values (see Table 3). A normal reticulocyte count, expressed as the reticulocyte production index, is between 0.5% and 1.5%. The reticulocyte count is low in iron deficiency anemia and diseases that lead to decreased bone marrow production. Bone marrow suppression can occur in the context of chronic disease, infection, or inflammation. Malignancies are a less common cause for chronic disease microcytic anemia.

If the cause of the decreased reticulocyte count is iron deficiency anemia, then treatment with iron supplementation should result in an increased reticulocyte count within one week. The primary care provider works in conjunction with the specialist to monitor the patient’s anemia when it is due to chronic disease or malignancy.

MACROCYTIC ANEMIA
In macrocytic anemia, the RBCs are larger than normal (MCV > 100 fL). This form of
ANEMIA

Anemia is usually caused by vitamin B₁₂ and folate deficiency, but it can also result from alcoholism, certain medications (eg, chemotherapy, antivirals), bone marrow disorders (eg, leukemia), and liver disease (eg, cirrhosis; see Figure, page 31). Common medications that can cause macrocytosis include the antiseizure drug phenytoin, the antibiotics trimethoprim/sulfamethoxazole and nitrofurantoin, the disease-modifying antirheumatic drug sulfasalazine, and immunosuppressants such as azathioprine. Antiviral agents, such as reverse transcriptase inhibitors (eg, zidovudine) used to treat HIV infection, can also cause macrocytosis with or without anemia.

Macrocytic anemias caused by low serum levels of B₁₂ and folate usually reflect problems with gastrointestinal malabsorption. For example, gastric bypass or Crohn disease can lead to malabsorption of vitamin B₁₂ and increase a patient’s risk for macrocytic anemia.

Vitamin B₁₂ deficiency occurs in patients with pernicious anemia because they are missing intrinsic factor, which is necessary to facilitate B₁₂ absorption in the ileum. Low vitamin B₁₂ and folate levels also can result from inadequate dietary intake, although this is rare in the United States due to mandatory fortification of certain foods. A diet low in fresh vegetables is the leading cause of folate deficiency. While folate deficiency related to poor nutritional intake can be seen in all age groups, vitamin B₁₂ deficiency more frequently affects the elderly or persons following a strict vegan diet.

In addition to the fatigue and pallor associated with macrocytic anemia, patients with vitamin B₁₂ deficiency may also have a smooth tongue, peripheral neuropathy, and edema. Severe vitamin B₁₂ deficiency can lead to subacute combined degeneration of the spinal cord, with demyelination of the dorsal and lateral columns most often occurring in the cervical and thoracic regions. This spinal cord degeneration can cause paresthesia, muscle spasticity, and ataxia.

When there is a macrocytic anemia, but the B₁₂ or folate level is only borderline low, additional tests should be performed to help distinguish between B₁₂ and folate deficiency. Both B₁₂ and folate deficiencies can cause elevated homocysteine levels. Clinically significant B₁₂ deficiency causes elevation of methylmalonic acid (MMA), whereas folate deficiency does not. Ellevation of MMA can be very sensitive for B₁₂ deficiency but lacks specificity in certain situations, such as pregnancy, renal insufficiency, and advanced age.

Treatment of vitamin B₁₂ and folate deficiencies with supplementation prevents progression of the disease, and has the potential to relieve most of the symptoms. Oral, sublingual, or parenteral vitamin B₁₂ or oral folate supplements can be started in the primary care setting once the provider has identified whether the patient is B₁₂ deficient, folate deficient, or both.

The vitamin B₁₂ dose used for deficiency-induced macrocytic anemia depends on the cause—for example, a temporary condition such as pregnancy versus a lifelong disorder such as pernicious anemia. The usual oral dosing regimen is 2 mg/d; if intramuscular injections are used, 50 to 100 mcg are given daily for a week, followed by weekly injections for a month, and then monthly injections of 1 mg for life, if necessary. Bone marrow response to supplemental B₁₂ is very rapid, with increased reticulocyte counts seen within four or five days.

The usual dose for oral folic acid is 1 mg/d as needed. Folic acid can be given for folate deficiency only if the vitamin B₁₂ level is normal. Giving folate to a patient with untreated vitamin B₁₂ deficiency can potentially worsen subacute combined degeneration of the spinal cord.

NORMOCYTIC ANEMIA

In normocytic anemia, the hemoglobin is low but the MCV is normal. The history and physical exam should provide clues about whether the underlying cause of the anemia requires emergent (eg, active bleeding) or nonemergent (eg, anemia of chronic disease) management. Some of the causes of normocytic anemia are ac-
tive bleeding, pregnancy, malnutrition, renal failure, chronic disease, hemolytic disorders, hypersplenism, congenital disorders, endocrine disorders, infection, and primary bone marrow disorders.\(^1,5\) Expanded plasma volume, as seen in pregnancy and overhydration, can also cause normocytic anemia.\(^5\) If gastrointestinal bleeding is suspected or the patient reports dark, tarry stools consistent with melena, fecal occult blood testing should be done. A positive result strongly supports gastrointestinal bleeding as the cause of the anemia.\(^18\)

The reticulocyte count can also be helpful in identifying the cause of this type of anemia. A normocytic anemia with a normal reticulocyte and normal RDW count is usually related to chronic disease.\(^1,10\) For example, chronic kidney disease (CKD) is associated with decreased EPO production due to impaired renal function, which leads to reduced erythropoiesis. Decreased EPO prevents the bone marrow from making red blood cells, resulting in anemia. However, a normocytic anemia with an elevated reticulocyte count points to bleeding or hemolysis, as the reticulosis shows that the bone marrow is increasing red cell production to make up for the lost red cells.\(^3\)

Additional diagnostic laboratory testing for patients with normocytic anemia may involve, for example, creatinine and blood urea nitrogen for patients with CKD, prothrombin time with an INR and liver function tests for patients with liver disease, and urine human chorionic gonadotropin if pregnancy is suspected.\(^5\) For patients with an infection that is causing severe hemolysis (eg, sepsis due to a β-hemolytic streptococcal infection), blood cultures should be drawn.\(^5\) If red blood cell destruction due to an artificial cardiac valve or an autoimmune disorder is suspected as the cause of the anemia, a hematology consult is needed.\(^1\) Anemia caused by disseminated intravascular coagulation or thrombotic thrombocytopenic purpura resulting in hemolysis are usually emergent conditions that require immediate intervention, including hospitalization and management by a hematologist.\(^1\)

**PATIENT EDUCATION**

Patients and any accompanying family members should be educated about the signs and symptoms of anemia, the diagnostic testing and treatment regimens specific to their anemia, and medication compliance issues.

For instance, patients who abuse alcohol often have both vitamin B\(_12\) and folate deficiencies. If the macrocytosis is caused by alcohol intake, then the provider should educate the patient on the importance of alcohol abstention, as well as refer the patient for rehabilitation and psychologic counseling, as needed. These patients can sometimes recover from macrocytic anemia simply by stopping alcohol intake and improving their nutrition.\(^19\) Patients with microcytosis due to iron deficiency anemia should be advised about the importance of good nutrition and compliance with iron supplementation.

Repeat CBCs and a follow-up patient history and physical exam will help the provider assess whether the anemia is resolving. Individualized plans that target the specific type of anemia identified, as well as its underlying cause, are key to successful treatment.

**CONCLUSION**

When managing a patient with anemia, providers must define the type of anemia present and identify its underlying cause before starting treatment. Clues from the patient’s history, physical exam, and CBC can help isolate the cause of anemia. The MCV is the most helpful of the red blood cell indices because it allows the provider to classify the anemia as microcytic, macrocytic, or normocytic.

In cases in which the anemia is acute or severe—or in which the patient remains anemic even after being treated by the pri-
mary care provider—referral to a specialist is appropriate.

Find the posttest for this activity at www.mdedge.com/clinicianreviews/ce/cme/latest

REFERENCES